



# SUCCESS STORIES

## Industrial Manufacturer

The LACOSTA relationship began with this industrial manufacturer in 2002 at their Racine Tractor Plant in Racine, WI. For 8 years, LACOSTA provided general janitorial services and assisted for their maintenance department during shut downs and facility renovations. In early 2010, the Racine Tractor Plant was on track to become the largest revenue producing facility for this industrial manufacturer and new opportunities arose for LACOSTA to become a more strategic partner in Racine and across the country.

Location	2002	2010	2012	2013	2015	2016
Racine WI	Janitorial Cutting Fluid Management Contaminated Fluid Handling	Janitorial Cutting Fluid Mgt Contaminated Fluid Handling WCM Audit Prep CNC Machine Cleaning Safety Labeling Roof Cleaning Flex Labor Line Support Painting	Janitorial WCM Audit Prep Cutting Fluid Mgt Contaminated Fluid Handling CNC Machine Cleaning Safety Labeling Roof Cleaning Flex Labor Line Support	Janitorial WCM Audit Prep Cutting Fluid Mgt Contaminated Fluid Handling CNC Machine Cleaning Safety Labeling Roof Cleaning Flex Labor Line Support	Janitorial WCM Audit Prep Cutting Fluid Mgt Contaminated Fluid Handling CNC Machine Cleaning Safety Labeling Roof Cleaning Flex Labor Line Support	Janitorial WCM Audit Prep Cutting Fluid Mgt Contaminated Fluid Handling CNC Machine Cleaning Safety Labeling Roof Cleaning Flex Labor Line Support
Grand Island NE		Janitorial PM Projects Painting	Janitorial PM Projects Painting Material Handling Recycling Bailing	Janitorial PM Projects Material Handling Recycling/Bailing WCM Audit Prep Wall Cleaning Line Support	Janitorial PM Projects Material Handling Recycling/Bailing WCM Audit Prep Wall Cleaning Painting Line Support	Janitorial PM Projects Material Handling Recycling/Bailing WCM Audit Prep Wall Cleaning Line Support Full Time Painter
Goodfield IL		Janitorial PM Projects	Janitorial PM Projects Painting	Janitorial PM Projects Painting	Janitorial PM Projects Painting	Janitorial PM Projects Painting
Burlington IA						Janitorial WCM Audit Prep PM Projects Line Painting

**Total Cost Savings generated since inception of Partnership is \$ 335,000**

